

has been opposed publicly by practically every major political and business group on both sides of the Maine-Canada border. Letters have been written from Governor Baldacci, the Congressional delegation, the Legislature, and many other groups expressing Maine's displeasure at the new requirements. Given recent statements by the Department of State and Department of Homeland Security, the new requirements will begin taking effect as scheduled

Loonie takes flight: The value of the Canadian dollar reached a 30 year high versus the US dollar during the first half of 2006. An impact has been felt in the retail sector, where Canadian shoppers are beginning to return to shopping centers, especially in the Bangor area. Expectations are that given greater price competitiveness due to a weakened US dollar, Maine may see a bounce in exports to Canada. Wade Merritt was interviewed by several news outlets on this topic in June, notably Maine Public Radio, the Portland Press Herald, and Saint John (NB) Telegraph-Journal.

Maine-Quebec MOU: A comprehensive memorandum of understanding has been written and approved by both the governments of Quebec and Maine. Covering cooperation in the areas of tourism, transportation, economic development, public safety, and others, it is intended to replace several similar MOUs which have been in place – some since 1972. Though completed in time for the May meeting of the New England Governors and Eastern Canadian Premiers, it is still awaiting signatures from both Governor Baldacci and Premier Charest.

Summary of Canada-related ATAQs
Q3-Q4 FY 2005 (1 January 2006 – 30 September 2006)

Number of Canada-related ATAQS handled:
 Total number of ATAQs handled:
 Percentage of Canadian ATAQs:

<u>Company</u>	<u>Issue</u>
Precision Light Systems, Inc.	Atlantic Region Trade Region info
Verrill & Dana	Canadian timber import regs
Barton & Gingold	seeking translators in St. John Valley
Millinocket Area Growth & Investment	question on behalf of client
Ross, Jon	Doing business in US
Atlantica Centre for Energy	info on Maine energy sector
L. C. Andrew Maine Cedar Log Homes	exporting log homes to Nova Scotia
World Harbors, Inc.	Retail reports
Ballonis, Frank	NAFTA
Living Nutz	distributor in canada
A C Electric Corp	work visa for canada
SRicher, Inc.	CE Marking
Dolce, Carmine	Form 748-P
University of Maine	trade statistics request
Rainbow Printing	Matching - printers
Coast of Maine Organic Products	FTZ in Washington County
Devine Tarbell and Associates	consulting info in Canada
Atlantica Group LLC	NS trade mission
University of Maine	info on BGR-SJ mapping project
Helly Hansen Canada Ltd.	looking for contacts in Maine for setting up distribution
Embassy of Canada	information & statistics for meeting with Sen Collins
New Hampshire Office of International	Cda document question
Bachmann Industries Inc.	visa forms
Pelton, Jay	working visa to Canada
Port of Portland	export import stats for port
Bornstein, Paujo	visa info for canada
Nova Scotia Intergovernmental Affairs	Federal and state-level regulations and requirements for importing wine
Nova Scotia Business Journal	looking for advertising leads
Bernières Transport inc.	US companies that export to Canada
Equipe Sextant	List of companies in Maine that deal in waste plastics, etc.
Deakin, Fred	Information on Maine State sales tax when conducting sales for export
Barrel Enterprises	Looking for Maine retailers of pools, hot tubs
SMET	Immigration question – Cdn workers in US