



MITC TRADE BULLETIN

The Electronic Newsletter of the Maine International Trade Center

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STATE OF MAINE TRADE MISSION PARIS, FRANCE | OCT. 2-6, 2010

[Info and Registration](#) |

With a GDP of approximately \$2.5 trillion, France is the sixth-largest economy in the world. There is strong trade and investment between the U.S. and France – over 1 billion dollars in commercial transactions take place between France and the U.S. every day, with the U.S. being France's sixth-ranked supplier and its sixth-largest customer.

The trade mission includes: Customized One-on-One Business Appointments, In-Country Market Research, Pre-Mission Preparation, Market Briefings, State of Maine Reception & Networking Events, and more.

Trade Alerts

ENVOY SEES KOREA-U.S. TRADE DEAL BY NOVEMBER|

[Read More](#)

Both sides pledge to develop creative solutions before South Korea hosts the next G20 Summit in November.

G20 SUMMIT AGREES ON DEFICIT CUTS | [Read More](#)

Leaders at the G20 Summit in Toronto agree the richest members will halve their budget deficits within three years. However, many worry that budget cuts among the most developed will hinder growth in export-dependent countries.

SINGAPORE GROWTH LEADS ASIA PACIFIC | [Read More](#)

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A projected expansion of as much as 15% in 2010 is led by a 46% expansion in the manufacturing sector, particularly in biomedical and electronics.

INDIA EXPANDS ROLE AS DRUG PRODUCER | [Read More](#)

Once notorious for making cheap knock-offs of Western medicines, with "good talent" at a much lower price, India is becoming a global base for drug manufacturing.

OPPORTUNITIES WITH A RISING YUAN | [Read More](#)

For the first time in two years, China is allowing the Yuan to rise against the dollar. Although consumers of Chinese goods will face higher prices, the implications for foreign companies, particularly U.S. exporters, are advantageous.

Trade News

OCEAN SHIPPING RATES IN FLUX | [Read More](#)

While container shipping rates seem to be steady, a decrease in the Baltic Dry Index leads to confusing signals.

AIRFORCE TANKER BIDS SEE PROPOSALS BY EUROPEAN, UKRAINIAN COMPANIES | [Read More](#)

EADS of Europe and Antonov of Ukraine, manufacturer of the largest commercial aircraft in service today, have submitted bids for the KC-X tanker program. Antonov is partnering with U.S. Aerospace, Inc.

WHY CHINA IS PUTTING THE BRAKES ON EXPORT-DRIVEN GROWTH | [Read More](#)

China may turn economic prospects to a new group of consumers: their own citizens. China takes steps to increase their people's purchasing power.

MAINE LOBSTER INDUSTRY STILL HURTING | [Read More](#)

Maine lobster dealers cope with increasingly smaller margins.

CANADA SKIRTS LUMBER DEAL: MAINE SENATOR | [Read More](#)

Sen. Olympia Snowe accuses British Columbia of charging logging companies too little to fell trees on public land.

Other Information

Fluid Imaging Assists with Gulf Spill

| [Read More](#) |

Fluid Imaging of Yarmouth is helping monitor the effects of the Gulf oil spill with its innovative FlowCam technology.

Other Events & Opportunities

USDOC Mexico Aerospace Matchmaking

| [More Info](#) |

October 7-8, 2010 | Guadalajara

This is not a traditional show where it's nearly impossible for suppliers to meet Supply Chain and Procurement teams from aerospace prime contractors and manufacturers.

Aerospace Meetings Guadalajara is a match-making program that will help U.S. firms identify and request meetings with relevant contacts prior to the show.

Webinar - Basics of Export Distributor Agreements

July 14, 2010; 12:00-1:30 pm ET | [More Info](#)

This webinar will provide an overview of the factors which every U.S. exporter should consider when developing a template for export distributor agreements.

Useful Website

Trade Leads Database

The Export.gov Trade Leads Database contains pre-screened, time-sensitive leads and Government Tenders gathered through U.S. Commercial Service offices around the world. You can

MEDICA 2010 - Germany

MEDICA 2010 Exhibition with MITC and the Best of New England | [More Info](#)

November 17-20, 2010 | Düsseldorf, Germany

Join companies from Maine and our New England neighbors at the premier medical product, device, and service trade show in the world. MEDICA 2009 in Düsseldorf saw 138,000 visitors and over 4,300 exhibitors with an industry-wide spectrum.

MEDICA is the largest medical product and service trade show in the world. Exhibiting with MITC and the Best of New England gives your Maine company a great footprint for a great price. Our exhibitors had a record-breaking 2009 and 2010 promises to be even better.

search leads and receive notification when new leads are posted.

[More Info](#)

Trade Shows

MADE IN USA - QATAR | [More Info](#)

October 12-15, 2010

For only \$6,500, U.S. companies can exhibit at Made in USA - QATAR. This includes exhibition space, airline ticket, hotel, and transportation, making it a great value for companies looking to enter the market.

Made in USA - Qatar, with Microsoft as a strategic partner, is looking to put U.S. companies, medical centers, and educational institutions in front of the fastest growing region for imports of U.S. products and services.

The show expects 300 exhibitors and 25,000 high level business people, government officials, and dignitaries.

MITC Trade Assistance

MITC professionals can help you in markets around the world. MITC staff can help with [Canada](#), [Asia](#), and [beyond](#).

Industry focuses include [biotechnology](#), [forestry products](#), [medical devices](#), [information technologies](#), [seafood](#), [service providers](#), [composites](#), and more.

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