

# Food Export 2008

## Focus on Dubai



**Janine Bisailon-Cary**  
*President, Maine International Trade Center  
& State Director of International Trade*



**MAINE INTERNATIONAL TRADE CENTER**  
*Marketing Maine To The World*

# Old Dubai



# Modern Dubai



# Dubai Statistics

- Population of the Dubai emirate 1.4 million
- Only 17% are UAE nationals
- Of expatriates: 51% Indian, 16% Pakistani; 9% Bangladeshi; 3% Filipino; 3% Western
- GDP \$37 billion
- Less than 6% oil and natural gas revenues
- Trade and Financial Services largest economic contributors

# Potato Products



# Total US Food Exports to UAE

<b>Total US Food and Seafood Exports</b>	<b>\$427,509,867</b>
Almonds, Fresh Or Dried, Shelled	\$80,018,756
Wheat (Other Than Durum Wheat), And Meslin	\$40,728,011
Soybeans, Whether Or Not Broken	\$32,514,953
Corn (Maize) Oil, Refined, & Fractions, Not Modif	\$19,129,944
Chicken Cuts And Edible Offal (Inc Livers), Frozen	\$17,985,466
Apples, Fresh	\$17,608,566
Nuts (Exc Peanuts) And Seeds, Prepared Etc. Nesoi	\$13,173,950
Corn (Maize), Other Than Seed Corn	\$12,855,566
Sauces Etc. Mixed Condiments And Seasonings Nesoi	\$11,278,802
Bread, Pastry, Cakes, Etc Nesoi & Puddings	\$10,261,704
Food Preparations Nesoi	\$10,119,218
Almonds, Fresh Or Dried, In Shell	\$8,120,230
Corn (Maize) Oil, Crude, Not Chemically Modified	\$8,013,503
Cane/Beet Sugar, Refined, Solid, Added Flav/Color	\$7,101,382
Meat Of Bovine Animals, Boneless, Frozen	\$6,568,995

# Blueberry Products



# Sauces & Salad Dressings



# Top New England Exports to UAE

<b>Total New England Food and Seafood Exports</b>	<b>\$15,078,695</b>
Cane/Beet Sugar, Refined, Solid, Added Flav/Color	\$7,076,017
Sauces Etc. Mixed Condiments And Seasonings Nesoi	\$4,086,047
Lobsters, Live, Fresh,Ch, Dried, Salted Or In Brine	\$1,397,893
Vitamins, Natural Or Synthetic, Dosage Etc Form	\$968,247
Protein Concentrates & Textured Protein Substances	\$672,221
Food Preparations Nesoi	\$422,380
Chocolate & Other Cocoa Preps, Not Bulk, Filled	\$389,186
Scallops Incl Queen Scallops, Live, Fresh, Chilled	\$286,149
Lobster, Prepared Or Preserved	\$203,524
Haddock Except Fillets, Livers And Roes, Frozen	\$133,166
Juice Of Any Single Fruit/Vegetable Unfermented Nesoi	\$125,954

# Seafood



# UAE Seafood Imports

<b>2005 TOTAL SEAFOOD IMPORTS</b>	<b>\$97,194,901</b>
SHRIMPS AND PRAWNS, INCLUDING IN SHELL, FROZEN	\$27,085,379
FISH, NESOI, WITH BONES, FRESH OR CHILLED	\$12,150,930
FISH, NESOI, WITH BONES, FROZEN	\$9,728,687
2/FISH FILLETS, FROZEN	\$5,661,241
LOBSTERS, INCLUDING IN SHELL, FROZEN	\$4,404,632
SALMON, PAC, ATL & DANUBE, WITH BONES, FR OR CHILL	\$3,803,085
LOBSTERS, LIVE, FRESH,CH, DRIED, SALTD OR IN BRINE	\$3,721,962
2/FISH FILLETS & OTH MEAT EX FISH STEAKS FRESH/CHI	\$3,237,037
MACKEREL EXCEPT FILLETS, LIVERS AND ROES, FROZEN	\$2,750,792
SHRIMPS/PRAWNS INC LIVE, FR/CH/DRD/SALTED/IN BRINE	\$2,190,867
MOLLUSCS ETC NESOI, LIVE, FRESH OR CHILLED	\$1,801,847
FISH LIVERS AND ROES, FRESH OR CHILLED	\$1,763,729
SALMONIDAE, NESOI, FRESH OR CHILLED	\$1,668,157
FISH, DRIED, WHETHER SALTED BUT NOT SMOKED NESOI	\$1,608,332
CRABS, INCLUDING IN SHELL, FROZEN	\$1,256,773

# UAE Seafood Imports from USA

<b>2005 TOTAL SEAFOOD Imports from USA</b>	<b>\$8,672,415</b>
LOBSTERS, INCLUDING IN SHELL, FROZEN	\$2,338,679
LOBSTERS, LIVE, FRESH,CH, DRIED, SALTD OR IN BRINE	\$1,323,463
2/FISH FILLETS, FROZEN	\$1,287,239
SHRIMPS AND PRAWNS, INCLUDING IN SHELL, FROZEN	\$1,212,580
CRABS, INCLUDING IN SHELL, FROZEN	\$862,944
SCALLOPS INCL QUEEN, FROZEN/DRIED/SALTED/IN BRINE	\$416,018
FISH, NESOI, WITH BONES, FROZEN	\$300,116
SCALLOPS INCL QUEEN SCALLOPS, LIVE, FRESH, CHILLED	\$235,008
FISH, NESOI, WITH BONES, FRESH OR CHILLED	\$213,934
CRABS, RAW (LIVE ETC), COOKED (STM ETC) NOT FROZEN	\$138,955
TUNAS NESOI, WITH BONES, FRESH OR CHILLED	\$72,266
SEA BASS EXCEPT FILLETS, LIVERS AND ROES, FROZEN	\$46,931
OYSTERS, LIVE, FRESH, CHILLED, FROZEN, ETC	\$44,177
PACIFIC, ATLANTIC AND DANUBE SALMON, SMOKED	\$41,920
SALMON, PAC, ATL & DANUBE, WITH BONES, FR OR CHILL	\$20,370