



Who Are We?

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We work with manufacturing companies, both Commercial and Defense throughout New England and the rest of the Country. We also work with State support agencies providing training.

We provide export regulation training and ad hoc support to manufacturers at the small and medium sized level.

- Started in 1989 As Evolutions In Business
- In 2023 entered a Strategic Alliance with Arrow Export Consultants
- In 2026 We merged and rebranded as Arrow Export Consultants

We are Here to Help Support You!

- We help you build an Export Compliance Team at your company with your own people
- We Train Your Team on the Export Administration Regulations (EAR) and/or International Traffic in Arms Regulations (ITAR)
- We help you build an Export Compliance Program (ECP) & or Defense Trade Controls (DTC) Program & Help with Manual Drafting
- We assist in Product Classifications - Your ECCNS or ITAR Categories
- We answer Ad HOC questions as needed
- *Tip: manufactures who don't export but take on sub-contracting of Controlled technology or Defense contracts still have some requirements to meet.*

Why You Should Get Ahead of Compliance

- Commercial Civil Penalties start at \$300,000
- Criminal Penalties start at \$1,000,000
- *Negative News/Press, Legal Fees & Export Suspension*

The Watchdogs:

- The Department of Justice -DOJ
- The Federal Bureau of Investigation-FBI
- Bureau of Industry and Security- BIS
- Office of Export Enforcement-OEE
- Immigration and Customs Enforcement-ICE
- Secret Service
- Transportation Security Administration-TSA
- Central Intelligence Agency- CIA
- DCIS, NCIS

New Era of Export Controls



- *Sophisticated Tech. = More Vigilance*
- *More Interagency Cooperation than ever before*
- *Enhanced Investigative & Enforcement Measures*
- *Higher Fines*
- *China, Russia, Iran & Friends*

**14 EAR Changes in 2025 &
20 EAR Changes in 2024**

Some Other Trainings

- USMCA (Formerly NAFTA & Other Free Trade Agreements)
- CMMC Basics – We Don't Handle I.T.
- Export Documentation (Incoterms, AES, SLI, Sched. B)
- Classification of products
- License Application
- License Exceptions & Exemptions
- Antiboycott (Middle East concern)
- China, Russia Restrictions
- ***Much More Available on our site!***
<https://www.arrowexport.net/>



Find Us on the Web: <https://www.arrowexport.net/>

Email me: nicolette@arrowexport.net

The Point Podcast

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A Word About EAR99

