



+08

businesses already engaged in or positioned for offshore wind



3

deepwater ports in the Gulf of Maine



100%

of Maine on renewable energy by 2050

### Why Maine, USA?

Maine's offshore winds sustain some of the highest speeds in the world. Our winds — along with the depth of our waters, proximity to projects along the US and Canadian east coasts, position as a technology and manufacturing world leader, dozens of colleges and universities producing talent, more than a decade of local innovation, top tier R&D testing facilities in floating offshore wind technology, and entrepreneurial and engaged citizenry — give Maine a natural, important, and exciting role in this global industry.

Maine is seizing this opportunity at the state level. If you're looking for a home base for projects in the Northeast US, Maine has a solution.



With its record of pioneering offshore wind innovation, proximity to the abundant wind resource of the Gulf of Maine, and a growing demand for clean energy across the region, Maine is poised to take a leadership role in a fast-growing offshore wind industry.

#### **How Can MITC Help?**

Maine International Trade Center (MITC) is Maine's leading source for international business assistance. We help connect Maine companies with local and international partners to get the guidance, education, and funding they need to succeed on a local and global scale. We work in close partnership with the Maine Governor's Energy Office (GEO) and are a key stakeholder in the Maine Offshore Wind Initiative.

We provide support by connecting you to the resources, supply chain, workforce, and network that your company needs to find success in the Maine offshore wind market.

We help companies:



Organize and manage visits



**Facilitate site selection** 



Provide valuable data for effective decision-making



Introduce investment and incentive options



Arrange meetings with potential partners, stakeholders, and suppliers



Connect appropriate resources to safely navigate the operational investment process



To get in touch, reach out at offshorewind@mitc.com.

### **A Dynamic Supply Chain**

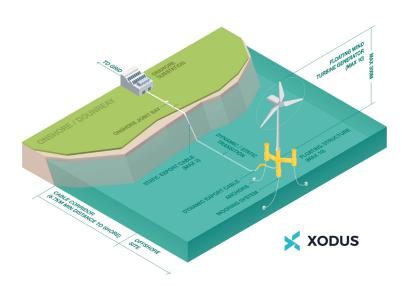
Offshore wind relies on a vast supply chain network. MITC can help connect your business to the regional ecosystem so you can source components and services for projects at the local level.

Key supply chain strengths include: environmental permitting and surveying, engineering and design, project management, onshore infrastructure construction, floating offshore wind components, secondary steelwork, moorings and anchors, cable protection systems and buoyancy, synthetic lines, Crew Transfer Vessels, and other professional services.

Offshore wind in Maine is also served by local innovation and leadership across many other industries, including: advanced materials, boat building, composites, textiles, marine, and environmental.

Additionally, there are many firms that have the capability to transition into the industry: software developers to support wind farm operations, mechanical and electrical inspection, maintenance, and certification companies who are able to apply existing capabilities in an offshore environment

At MITC, we cultivate fruitful long-term partnerships between local Maine businesses and global industry leaders, and we can't wait to provide supply chain and local content solutions for your company.



"At DeepWater Buoyancy, we have 45 years of experience in subsea buoyancy and products. In addition to serving ocean science and government/military customers, we have provided customengineered products to customers in the offshore oil and gas market that are almost identical to what is required for floating offshore wind. We are continuing to innovate our product line and scale our capacity to maintain our unique position to support the offshore wind industry."

— David A. Capotosto, President and Director of Business Development, DeepWater Buoyancy, Inc., Biddeford, Maine



# Regional and International Collaboration

At MITC, we understand that offshore wind is a truly international industry. Our businesses work best when we all work together, at both the local and international level. Collaboration with international firms has made Maine a leader in offshore wind. We want to continue to use these relationships to power up Maine and our partners to secure our planet's energy future while simultaneously creating jobs that boost local economies.

## **Workforce Development**

Maine has the workforce infrastructure needed to train future generations of the offshore wind workforce. For example, the University of Maine has over a decade of experience in this industry with a high level R&D testing facility located on their campus.

Maine has years of research and development in floating offshore wind technology. We are home to three deepwater ports, as well as 27 colleges and universities across Maine that are preparing students for the demand that offshore wind brings to the Maine job market.

Additionally, Maine has created dozens of apprenticeship programs throughout the state to help ensure qualified workers have the correct training in offshore wind to increase our workforce and help reach Maine's goal of 30,000 workers in clean energy by 2030.



### Maine's Commitment to Responsible Offshore Wind

Maine remains fully invested in our state's maritime industries, fisheries, traditions, communities, and environment. We aim to explore thoughtful development of floating offshore wind energy in the Gulf of Maine in a responsible manner. Our goal is to ensure productive collaboration across industries.





