

Trade Education Workshop

From Incoterms to Commercial Invoices:
Essential Logistics Considerations for 2026

August 11, 2026 | 9:00 - 11:30 AM | Virtual or Portland ME

Join Maine International Trade Center for an engaging workshop on must-know 2026 logistics topics. Navigating evolving compliance, documentation, and logistical hurdles can be challenging. This workshop is designed to offer practical information related to key export documents, Incoterms, and recent changes to international trade compliance.

We invite Maine businesses to register and attend either virtually or in-person in Portland, ME. *In-person space is limited, so register early.*

[LEARN MORE](#)

What We're Hearing - Trade Assistance Summary

Interestingly, MITC saw our trade assistance requests peak in February and April. From April to June, MITC received over 35 requests for one-on-one assistance from Maine companies and organizations in 11 counties; however, the request volume was slightly down from Q1. For the second consecutive quarter, MITC engaged with businesses and organizations in 10+ counties. Year to date, we've provided technical assistance to businesses and organizations in all 16 counties.

With questions focused on an average of 9 countries each month in Q2, the most consistently requested markets of interest from April to June were Canada, China, South Korea, the United Kingdom, and the European Union. In addition, one in five requests were related to Canada.

Top requested topics included distributor/partner information, contact requests, and grant information. Topic interest shifted from US tariff policy in April to market development guidance and grant information throughout May and June.

If this summary sparks ideas or questions, please reach out to MITC for assistance.

Thank you to our MITC member network for providing Maine businesses with expert perspectives no matter their question or zip code.

[REQUEST TRADE ASSISTANCE](#)

MITC 2026 Board Election Results



This year, MITC had four Board of Directors positions open for election for a 3-year term that will run through June 30, 2029. We were fortunate to have several highly qualified and talented professionals offer their expertise to support our work on behalf of Maine's international business community. MITC member organizations were asked to vote during last month's election and unanimously approved the following slate of candidates.

Congratulations to these incumbents returning for another term:

- James J. Beaupré, PhD** - Director of Industrial Cooperation, University of Maine
- James Cabot** - President and Chief Executive Officer, Southworth International Group
- Doug Sisko** - Managing Director, Adapt USA

Welcome aboard for your first term:

- Beth Orcutt, Ph.D.** - Vice President for Research and Senior Research Scientist, Bigelow Laboratory for Ocean Sciences

MITC BOARD OF DIRECTORS

Upcoming Events

Blue Economy Networking Event

July 16, 2026
4:00 - 6:00 PM
Rockland, ME

Blue Economy Lunch & Learn

July 21, 2026
11:30 AM - 1:30 PM
Freeport, ME

From Incoterms to Commercial Invoices: Essential Logistics Considerations for 2026

August 11, 2026
9:30 - 11:00 AM
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MITC 30th Anniversary Celebration

August 18, 2026
5:30 - 7:30 PM
Yarmouth, ME

VIEW MORE EVENTS

How can MITC help your business succeed in global markets?
Do you have questions or comments for our team?

CONTACT US