

Celebrating Manufacturing Month



Manufacturing – making products and adding value to raw materials – is a foundation of Maine's heritage.

Advanced manufacturing plays an important role in Maine's economy generating over \$6.2 billion dollars in annual GDP, driving innovation, supporting exports, and creating high-quality jobs across many sectors including advanced materials and composites, aerospace and defense, boat building and marine technology, biotech and medical devices, blue and forest bioeconomy, and food and beverage.

Events for Manufacturers**2026 National Small Business Exporter Summit**

October 28, 2026
Virtual

Advanced Manufacturing Lunch & Learn

November 4, 2026
Poland, ME

Advanced Manufacturing Networking Event

November 17, 2026
Sanford, ME

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What We're Hearing - Trade Assistance Summary

From July to late September, MITC received 30+ requests for technical assistance and international trade research, which is consistent with an average of 10 requests per month.

Up from one-fifth this spring, almost one-third of our assistance requests were related to Canada, including exports, imports, partnership development, and trade policy questions. This is in part due to the USMCA renegotiation, late summer US import tariffs on Canadian goods, and Canadian retaliatory tariffs on US exports.

Other markets such as China, Taiwan, Turkey, Japan, and various European countries were also represented in requests received.

Top requested topics included tax/tariff rates, distributor/partner information, and logistics and shipping context. We saw an increase in companies reaching out about distribution and international partnership opportunities this quarter. While MITC traditionally focuses on export development support, this quarter 1 out of every 4 questions were about importing products into the US, highlighting an interesting shift.

Lastly, for the third consecutive quarter, MITC engaged with businesses and organizations in 10+ counties across Maine. Since January, we've provided technical assistance to businesses and organizations in all 16 counties.

If this summary sparks ideas or questions, please reach out to MITC for assistance.

Thank you to our MITC member network for providing Maine businesses with expert perspectives no matter their question or zip code.

REQUEST TRADE ASSISTANCE

Not a MITC Member Yet?

Become part of Maine's dynamic international business community. Our members connect with like-minded leaders, expand their networks through trusted referrals, and uncover new business opportunities that drive growth.

Discover the benefits of MITC membership and join our growing community today.



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Upcoming Events

2026 National Small Business Exporter Summit
October 28, 2026
11:00 AM - 4:00 PM
Virtual

Advanced Manufacturing Lunch & Learn
November 4, 2026
11:30 AM - 1:30 PM
Poland, ME

Advanced Manufacturing Networking Event
November 17, 2026
4:00 - 6:00 PM
Sanford, ME

Annual Member Holiday Event
December 8, 2026
4:00 - 6:00 PM
South Portland, ME

VIEW MORE EVENTS

How can MITC help your business succeed in global markets?
Do you have questions or comments for our team?

CONTACT US